

Field Sales Executive (Freight/Logistics)

Full-time, Permanent role. Great benefits & long-term earning potential.
£35,000 - £45,000 (DOE) plus commission.

We're based in Nailsea, just outside Bristol. But this role will require travel throughout the South West.

About Us

We are an expanding Logistics and Freight Forwarding company specialising in Storage, Fulfilment, Domestic and International Transport Solutions and Supply Chain Management.

We are seeking a highly driven, and talented Field Sales Executive to join our committed sales team. With impressive growth year on year and a distinctly unique service, which breaks the mould of traditional logistics companies, this is a superb opportunity to play a pivotal role in expanding the customer base and contributing to the company's continued success.

Your Role

As Field Sales Executive you will work closely with the sales team and the Managing Director to further expand the successful logistics division, and in turn focus on promoting the development of the freight division, driving revenue via Air, Road and Sea freight streams.

You will be knowledgeable in the industry, have prior experience in logistics, freight forwarding or fulfilment. A capable, confident, highly motivated self-starter with the desire and ability to identify and develop business and really get stuck in!

A natural relationship builder keen to knock on doors and meet with customers face to face, you will be expected to be out of the office 4 days a week with one admin/team day based in the office. Therefore, a valid UK driving license will be required. Prominently covering the South West, however there will be no territory restriction, there is just so much business to be gained!

To Apply

Please send your CV to info@allegrologistics.co.uk